



Hanson McClain[®]
Independent Investment Advice



Who We Are

Hanson McClain Advisors is an independent investment financial advisory firm that specializes in retirement planning, investment advising, and 401(k) management with a direct approach to financial planning. Hanson McClain delivers long and short-term investment planning solutions and advice to help clients achieve their goals and plan strategically for retirement.

Scott Hanson, and the firm's co-founder Pat McClain, originally came from a large impersonal firm, with sales quotas, no real client support, and commission-based investment products. Out of a desire to provide client-centric advice and services, rather than just sell products, they decided to make a change. They formed Hanson McClain Advisors, a Registered Investment Advisor (RIA) firm, dedicated to providing financial education and services.

In addition to founding Hanson McClain Advisors, which has grown to over four thousand clients and more than \$2 billion under management and administration, Hanson and McClain have been educating listeners on their radio show, "Money Matters," for more than two decades. The radio program, a financial topic call-in show, is now broadcast to nearly thirty-seven million people.

At A Glance

Locations

Headquarters:

Hanson McClain Advisors
8775 Folsom Boulevard
Sacramento CA, 95826

Additional locations:

In addition to our headquarters, we have two offices in the greater Sacramento region and a presence throughout the state of California and Colorado.

Founded

1993, Sacramento, CA

Leadership

Scott Hanson, CFP, & Co-Founder
Pat McClain, ChFC, & Co-founder
Steve Burnett, CFP, & President
Pete Engelken, CPA, & Chief Operating Officer

Recognition

Barron's Top 100 Financial Advisors¹
Financial Times 300 Top Registered Investment Advisers²

Number of Employees

72 full-time employees

Number of Clients

4,000 clients with \$2 billion under management and administration

Company Websites

HansonMcClain.com and MoneyMatters.com



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[Twitter.com/HansonMcClain](https://twitter.com/HansonMcClain)



[Linkedin.com/company/Hanson-McClain](https://www.linkedin.com/company/Hanson-McClain)

As of 03/16, Hanson McClain Advisors, an SEC registered investment adviser and Hanson McClain Securities, a registered broker/dealer have approximately \$2 billion in total assets under management and administration. Advisory services offered through Hanson McClain Advisors, a Registered Investment Advisor. 1: Scott Hanson (2011, 2012, 2013, 2014 & 2015) and Pat McClain (2012, 2013, 2014 & 2015). Barron's[®] magazine is a trademark of Dow Jones L.P. The ranking reflects the volume of assets overseen by the advisors and their teams, revenues generated for the firms and the quality of the advisors' practices. 2: Financial Times, FT 300 Top Registered Investment Advisers, June 18, 2015. The ranking reflects six areas of consideration including the company's years in existence, industry certifications of key employees, AUM, asset growth, SEC compliance record and online accessibility and calculates a numeric score for each company.